I. Inventor Search Results from Dialog

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File 139:EconLit 1969-2010/Apr
      (c) 2010 American Economic Association
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
      (c) 2002 Gale/Cengage
File 474:New York Times Abs 1969-2010/Jul 01
      (c) 2010 The New York Times
File 475:Wall Street Journal Abs 1973-2010/Jul 01
      (c) 2010 The New York Times
File 35:Dissertation Abs Online 1861-2010/May
      (c) 2010 ProQuest Info&Learning
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File 553:Wilson Bus. Abs. 1982-2010/May
      (c) 2010 The HW Wilson Co
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      (c) 2010 The HW Wilson Co.
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      (c) 2010 NTIS, Intl Cpyrght All Rights Res
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      (c) 2010 Elsevier Eng. Info. Inc.
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      (c) 2010 The IET
File 34:SciSearch(R) Cited Ref Sci 1990-2010/Jun W4
      (c) 2010 The Thomson Corp
File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
      (c) 2006 The Thomson Corp
File 634:San Jose Mercury Jun 1985-2010/Jun 30
      (c) 2010 San Jose Mercury News
File 610:Business Wire 1999-2010/Jul 01
      (c) 2010 Business Wire.
File 613:PR Newswire 1999-2010/Jul 01
      (c) 2010 PR Newswire Association Inc
File 810:Business Wire 1986-1999/Feb 28
      (c) 1999 Business Wire
File 813:PR Newswire 1987-1999/Apr 30
      (c) 1999 PR Newswire Association Inc
File 20:Dialog Global Reporter 1997-2010/Jul 01
      (c) 2010 Dialog
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       (c) 2010 ProQuest Info&Learning
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       (c) 2010 REED BUSINESS INFORMATION LTD.
File 370: Science 1996-1999/Jul W3
       (c) 1999 AAAS
File 674: Computer News Fulltext 1989-2006/Sep W1
       (c) 2006 IDG Communications
File 98: General Sci Abs 1984-2010/May
       (c) 2010 The HW Wilson Co.
File 484: Periodical Abs Plustext 1986-2010/Jun 30
       (c) 2010 ProQuest
File 647: UBM Computer Fulltext 1988-2010/Jun W4
       (c) 2010 UBM, LLC
File   9: Business & Industry(R) Jul/1994-2010/Jun 30
       (c) 2010 Gale/Cengage
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       (c) 2010 ProQuest Info&Learning
File 16: Gale Group PROMT(R) 1990-2010/Jul 01
       (c) 2010 Gale/Cengage
File 148: Gale Group Trade & Industry DB 1976-2010/Jun 30
       (c) 2010 Gale/Cengage
File 160: Gale Group PROMT(R) 1972-1989
       (c) 1999 The Gale Group
File 275: Gale Group Computer DB(TM) 1983-2010/May 21
       (c) 2010 Gale/Cengage
File 621: Gale Group New Prod.Annou.(R) 1985-2010/May 12
       (c) 2010 Gale/Cengage
File 635: Business Dateline(R) 1985-2010/Jun 30
       (c) 2010 ProQuest Info&Learning
File 636: Gale Group Newsletter DB(TM) 1987-2010/Jun 30
       (c) 2010 Gale/Cengage
File 267: Finance & Banking Newsletters 2008/Sep 29
       (c) 2008 Dialog
File 624: McGraw-Hill Publications 1985-2010/Jun 30
       (c) 2010 McGraw-Hill Co. Inc
File 625: American Banker Publications 1981-2008/Jun 26
       (c) 2008 American Banker
File 95: TEME-Technology & Management 1989-2010/May W4
       (c) 2010 FIZ TECHNIK
File 426: LCMARC-Books 1968-2010/Jun W4
       (c) format only 2010 Dialog
File 483: Newspaper Abs Daily 1986-2010/Jul 01
       (c) 2010 ProQuest Info&Learning
File 120: U.S. Copyrights 1978-2010/Jun 29
       (c) format only 2010 Dialog
File 347: JAPIO Dec 1976-2010/Feb(Updated 100525)

Set	Items	Description
S1	4	AU= (MARCHEGIANI, B? OR MARCHEGIANI B? OR MARCHEGIANI(2N)BO-RIS)
S2	3	S1 FROM 347,348,349,350,371
S3	3	IDPAT (sorted in duplicate/non-duplicate order)
S4	2	IDPAT (primary/non-duplicate records only)
S5	1	S1 NOT S2
S6	3	S4 OR S5

6/3,K/1   (Item 1 from file: 35)
DIALOG(R) File 35: Dissertation Abs Online
(c) 2010 ProQuest Info&Learning. All rts. reserv.

609429 ORDER NO: AAD77-27680
EFFECTS OF TWO CALCULUS TREATMENTS UPON ACHIEVEMENT AND CRITICAL THINKING
ABILITY.
 Author: MARCHEGIANI, BORIS VASIR
 Degree: ED.D.
 Year: 1977
 Corporate Source/Institution: THE UNIVERSITY OF TENNESSEE (0226)
 Source: VOLUME 38/07-B OF DISSERTATION ABSTRACTS INTERNATIONAL.
       PAGE 3233. 142 PAGES

 6/3,K/2   (Item 1 from file: 349)
DIALOG(R) File 349: PCT FULLTEXT
(c) 2010 WIPO/Thomson. All rts. reserv.

00824193   **Image available**
METHOD AND SYSTEM FOR AUTOMATED AUCTION AND TENDER OF COMPLEX
   MULTI-VARIABLE COMMODITIES
PROCEDE ET SYSTEME AUTOMATISE D'OFFRE ET DE VENTE AUX ENCHERES DE
PRODUITS COMPLEXES A VARIABLES MULTIPLES
Patent Applicant/Assignee:
 PEPEX NET LLC, 220 Alhambra Circle, Suite 304, Coral Gables, FL 33134, US
   , US (Residence), US (Nationality)
Inventor(s):
 MARCHEGIANI Boris V, 888 Brickwell Key Drive, Apartment 2604, Miami, FL 33131, US,
Legal Representative:
 MESSINA Gerard A (agent), Kenyon & Kenyon, One Broadway, New York, NY 10004, US,
Patent and Priority Information (Country, Number, Date):
 Patent: WO 200157735 A1 20010809 (WO 0157735)
 Application: WO 2001US3570 20010202 (PCT/WO US0103570)
 Priority Application: US 2000496389 20000202
Designated States:
(Protection type is "patent" unless otherwise stated - for applications prior to 2004)
 AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE
 ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
 LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
 TR TT TZ UA UG UZ VN YU ZA ZW
 (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
 (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
 (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
 (EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 7224

6/3,K/3   (Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0010864436 - Drawing available
WPI ACC NO: 2001-483524/200152
XRPX Acc No: N2001-357896
System for utilizing at least one tender for auction and tender petroleum
and other petroleum products has processing device that transmits
information corresponding to data, while tender provides complex
multi-variable commodity
Patent Assignee: PEPEX.NET LLC (PEPE-N)
Inventor: MARCHEGIANI B V
Patent Family (4 patents, 92 countries)
Patent   Application
Number   Kind Date Number   Kind Date   Update
WO 2001057735   A1 20010809 WO 2001US3570   A 20010202 200152 B
AU 200133292   A   20010814 AU 200133292   A 20010202 200173 E
EP 1257935   A1 20021120 EP 2001905410   A 20010202 200301 E
                WO 2001US3570   A 20010202
AU 2001233292   A8 20050915 AU 2001233292   A 20010202 200569 E
Priority Applications (no., kind, date): US 2000496389 A 20000202
Patent Details
Number   Kind Lan Pg Dwg Filing Notes
WO 2001057735   A1 EN   33 5
National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY
   BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN
   IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ
   PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH
   GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
AU 200133292   A   EN   Based on OPI patent WO 2001057735
EP 1257935   A1 EN   PCT Application WO 2001US3570
                    Based on OPI patent WO 2001057735
Regional Designated States,Original: AL AT BE CH CY DE DK ES FI FR GB GR
   IE IT LI LT LU LV MC MK NL PT RO SE SI TR
AU 2001233292   A8 EN   Based on OPI patent WO 2001057735
Examiner:

II.   Text Search Results from Dialog - Patents

A.   Abstract Databases

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File 347:JAPIO Dec 1976-2010/Feb(Updated 100525)
        (c) 2010 JPO & JAPIO
File 350:Derwent WPIX 1963-2010/UD=201040
        (c) 2010 Thomson Reuters
File 371:French Patents 1961-2002/BOPI 200209
        (c) 2002 INPI. All rts. reserv.

Set   Items   Description
S1   229611   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S2   229611   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S3   4409   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
        OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
        AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
        TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
        TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4   67818   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
        RCHANDISE OR RAW()MATERIALS
S5   36137   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU-
        STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
        MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
        OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
        COUNTER()(OFFER OR OFFERS)
S6   158   S3(2N)S4
S7   6   S5(5N)S6
S8   4   S2(S)S7
S9   6   S5(10N)S6
S10   99   S2(S)S3(S)S4(S)S5
S11   22   S6(S)S10
S12   24   S8 OR S9 OR S11
S13   20   S12 AND IC=(G06F OR G06Q)
S14   20   IDPAT (sorted in duplicate/non-duplicate order)
S15   20   IDPAT (primary/non-duplicate records only)

 15/AN,AZ,TI/1   (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0019223482

Product pricing method, involves calculating market price based on product information in sale order and sale characteristics of list product, and displaying suggested list price to seller based on market price
Original Titles:
SYSTEM AND METHOD FOR DYNAMIC PRODUCT PRICING
Local Applications (No Type Date): US 2007963382 A 20071221
Priority Applications (no., kind, date): US 2007963382 A 20071221

15/AN,AZ,TI/2   (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0017938691
Hot degree change expressing method for commodity shopping search engine, involves adopting color block and temperature area to express change in commodity hot degree, where hot degree area and color block corresponds to relation
Original Titles:
A method about commodity hot degree for expressing and searching through using colour
Local Applications (No Type Date): CN 200610155337 A 20061220
Priority Applications (no., kind, date): CN 200610155337 A 20061220

15/AN,AZ,TI/3   (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0017938030
Quantity-verifying bill-controlling, bill-verifying tax-controlling and data-tracking taxation control method, involves utilizing radio frequency identification quantity verifying voucher to distinguish real merchandise from fake
Original Titles:
Customs control method based on material circulation network and EPC, EBC material circulation network and machine for customs control
Local Applications (No Type Date): CN 200710166513 A 20071105
Priority Applications (no., kind, date): CN 200710166513 A 20071105

15/AN,AZ,TI/4   (Item 4 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0017112174
Computer implemented method for complex order of goods and service involves synchronizing resubmitted order in external provisioning system to override one of orders that had been submitted for provisioning
Original Titles:
USER INTERFACE FOR A COMPLEX ORDER PROCESSING SYSTEM
Local Applications (No Type Date): US 200124691 A 20011217; US 200128541 A 20011219; US 200128541 A 20011219
Priority Applications (no., kind, date): US 200124691 A 20011217; US 200128541 A 20011219

15/AN,AZ,TI/5   (Item 5 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0016882073
Multivariate negotiation data communicating apparatus for business, has
negotiations engine system including negotiations software executing in
processor, where software is provided with automated negotiations engine
for analyzing terms
Original Titles:
System and method for contract authority
Local Applications (No Type Date): US 1998192729 A 19981116; US
  1998192735 A 19981116; US 1998192848 A 19981116; US 1998192979 A
  19981116; US 2000702050 A 20001030
Priority Applications (no., kind, date): US 1998192729 A 19981116; US
  1998192735 A 19981116; US 1998192848 A 19981116; US 1998192979 A
  19981116; US 2000702050 A 20001030

15/AN,AZ,TI/6   (Item 6 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0016521648
Operating parameter modeling method for e.g. client computer, involves
generating matrix for interactions by placing weighing factors for
correlated items, and determining demand for quantities of items by utilizing matrix
Original Titles:
Method of modeling product demand subject to a large number of interactions
Local Applications (No Type Date): US 2001682039 A 20010712; US
  2006373747 A 20060310
Priority Applications (no., kind, date): US 2001682039 A 20010712; US
  2006373747 A 20060310

15/AN,AZ,TI/7   (Item 7 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0015958988
Integrated online products and service sales system analyzes customer and
sales transaction data for predicting preferences of individual customers
and making specific real-time recommendations during shopping session
Original Titles:
Methods and apparatus for implementing internet storefronts to provide
integrated functions
Local Applications (No Type Date): US 2000706098 A 20001103
Priority Applications (no., kind, date): US 2000706098 A 20001103

15/AN,AZ,TI/8   (Item 8 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0014743681

Universal dynamic commerce exchange trading system includes servers connected to network of client computers, and electronic trading system for basic and complex multi-variable commodities using dynamic pricing system
Original Titles:
ELEKTRONISCHE BORSE ZUM HANDELN VON PRODUKTEN MIT VIELEN MERKMALEN/OPTIONEN
ELECTRONIC EXCHANGE FOR TRADING PRODUCTS HAVING MANY FEATURES/OPTIONS
BOURSE ELECTRONIQUE PERMETTANT DE TRAITER DES PRODUITS AYANT DE NOMBREUSES CARACTERISTQUES/OPTIONS
Method and apparatus for dynamic pricing exchange
ELECTRO-DYNAMIC PRICING EXCHANGE
ECHANGE DE TARIFICATION ELECTRODYNAMIQUE
Local Applications (No Type Date): WO 2004EP50094 A 20040208; EP
  2004709159 A 20040208; WO 2004EP50094 A 20040208; BR 200411498 A
  20040208; WO 2004EP50094 A 20040208; AU 2004250322 A 20040208; CN
  200480017431 A 20040208; WO 2004EP50094 A 20040208; KR 2005724539 A
  20051221; ZA 200675 A 20040208; US 2003480544 P 20030623; WO
  2004EP50094 A 20040208; US 2005561899 A 20051222; WO 2004EP50094 A
  20040208; JP 2006516099 A 20040208
Priority Applications (no., kind, date): US 2003480544 P 20030623; US
  2003480544 P 20030623; US 2005561899 A 20051222

  15/AN,AZ,TI/9   (Item 9 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0013647171
Proxy-based online Dutch auction system ranks bids recorded from multiple auction participant systems in accordance with associated proxy values specified by auction participants
Original Titles:
System and method for providing proxy-based online Dutch auction services
Local Applications (No Type Date): US 1999135311 P 19990520; US
  200578457 A 20000522
Priority Applications (no., kind, date): US 1999135311 P 19990520; US
  2000578457 A 20000522

  15/AN,AZ,TI/10   (Item 10 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0013541046
Computer-based buyer's intelligent negotiation agents cooperation system for procurement of item, submits bid having seller's item specification to pool of buyer's intelligent negotiation agent
Original Titles:
System, method and apparatus for aggregation of cooperative intelligent agents for procurement in a distributed network
Local Applications (No Type Date): US 1999162932 P 19991101; US
  2000250819 P 20001201; US 20017426 A 20011203

Priority Applications (no., kind, date): US 1999162932 P 19991101; US 2000250819 P 20001201; US 20017426 A 20011203

15/AN,AZ,TI/11 (Item 11 from file: 350)
0013394499
Market operation system for assignment of shares of products to buyers amongst a group of buyers, where the buyers have grouped together to negotiate with a much larger supplier
Original Titles:
Zuweisung von Gegenstanden in einer heterogenen Gruppe von Kaufern
Allocating items among a heterogeneous group of buyers
Local Applications (No Type Date): DE 10239291 A 20020827; US 2001948320 A 20010906
Priority Applications (no., kind, date): US 2001948320 A 20010906

15/AN,AZ,TI/12 (Item 12 from file: 350)
0012839375
Internet-based business posting and negotiated transaction method e.g. for auction company, involves transmitting purchase offers and purchase orders along with purchasing terms between seller and buyer through server
Original Titles:
Method and apparatus for electronic business postings and negotiated transactions
Local Applications (No Type Date): US 2001765039 A 20010119
Priority Applications (no., kind, date): US 2001765039 A 20010119

15/AN,AZ,TI/13 (Item 13 from file: 350)
0012495922
Automated negotiation system for e-commerce, enables buyer's intelligent negotiation agent to engage in negotiation with seller's INA, when seller's INA responds to buyer's INA query
Original Titles:
System, method and apparatus for demand-initiated intelligent negotiation agents in a distributed network
DEMAND-INITIATED INTELLIGENT NEGOTIATION AGENTS IN A DISTRIBUTED SYSTEM
AGENTS INTELLIGENTS DE NEGOTIATION OUVERTS A DES DEMANDES SITUES DANS UN SYSTEME REPARTI
Local Applications (No Type Date): US 1999162932 P 19991101; US 2000250819 P 20001201; US 20017434 A 20011203; WO 2001US47023 A 20011203; WO 2001US47023 A 20011203; GB 200314327 A 20030619; AU 2001297749 A 20011203
Priority Applications (no., kind, date): US 1999162932 P 19991101; US 2000250819 P 20001201; US 20017434 A 20011203

15/AN,AZ,TI/14   (Item 14 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0012296684
Product comparative information supply method for on-line
business/transaction, involves comparing information associated with like
topics among entries retrieved from memory to construct natural language sentences
Original Titles:
Compare
Method for presenting a natural language comparison of items
Local Applications (No Type Date): US 2000196303 P 20000412; US
  2001829961 A 20010411; US 2001829961 A 20010411
Priority Applications (no., kind, date): US 2000196303 P 20000412; US
  2001829961 A 20010411

15/AN,AZ,TI/15   (Item 15 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0010999885
Total bid value automatic adjustment method for on-line electronic auction,
involves automatically calculating adjusted value for total bid value by
performing function using received updated value
Original Titles:
Method and apparatus for multiple variable bidding in an online auction
Local Applications (No Type Date): US 1999252790 A 19990219; US
  1999282157 A 19990331; US 2000753329 A 20001229; US 2000753329 A 20001229
Priority Applications (no., kind, date): US 1999252790 A 19990219; US
  1999282157 A 19990331; US 2000753329 A 20001229

15/AN,AZ,TI/16   (Item 16 from file: 350)
DIALOG(R)File 350:(c) 2010 Thomson Reuters. All rts. reserv.
0010957553
Request generating process for goods-services required for project,
involves utilizing the request to communicate the project parameters to
seller who provides goods or services needed for the project
Original Titles:
PROZESS UND SYSTEM UM KAUFER UND VERKAUFER VON GUTERN UND/ODER DIENSTEN
ZU EINANDER ZU PASSEN
PROCESS AND SYSTEM FOR MATCHING BUYERS AND SELLERS OF GOODS AND/OR
SERVICES
PROCEDE ET SYSTEME DE MISE EN CORRESPONDANCE D'ACHETEURS ET DE VENDEURS
DE BIENS ET/OU DE SERVICES
Local Applications (No Type Date): WO 2000US26711 A 20000928; AU
  200077300 A 20000928; EP 2000967043 A 20000928; WO 2000US26711 A
  20000928; WO 2000US26711 A 20000928; GB 20028523 A 20020412; US
  1999157315 P 19991001; US 1999166960 P 19991123; US 2000672938 A
  20000928; US 200576071 A 20050308
Priority Applications (no., kind, date): US 1999157315 P 19991001; US

1999166960 P 19991123; US 2000672938 A 20000928; US 200576071   A 20050308

0010864436
System for utilizing at least one tender for auction and tender petroleum
and other petroleum products has processing device that transmits information
corresponding to data, while tender provides complex multi-variable commodity
Original Titles:
Method and system for automated auction and tender of complex
multi-variable commodities
VERFAHREN UND SYSTEM ZUM AUTOMATISIERTEN AUKTIONIEREN UND BIETEN FUR
KOMPLIZIERTE MEHRVARIABLEN-GUTER
PROCEDE ET SYSTEME AUTOMATISE D'OFFRE ET DE VENTE AUX ENCHERES DE
PRODUITS COMPLEXES A VARIABLES MULTIPLES
Local Applications (No Type Date): WO 2001US3570 A 20010202; AU 200133292
 A 20010202; EP 2001905410 A 20010202; WO 2001US3570 A 20010202; AU
 2001233292 A 20010202
Priority Applications (no., kind, date): US 2000496389 A 20000202

0010857122
Stocking program consumption forecast monitoring and modifying method,
involves delivering request to modify consumption forecast of stocking
program, received at website server to supply over computer network
Original Titles:
Method and system for monitoring and modifying a consumption forecast over
a computer network
PROCEDE ET SYSTEME DE SURVEILLANCE ET DE MODIFICATION D'UNE PREVISION DE
CONSOMMATION DANS UN RESEAU INFORMATIQUE
Local Applications (No Type Date): WO 2000US33893 A 20001214; AU
 200122628 A 20001214; US 1999173717 P 19991230; US 2000498465 A
 20000204; US 2001682788 A 20011018; US 1999173717 P 19991230; US
 2000498465 A 20000204
Priority Applications (no., kind, date): US 1999173717 P 19991230; US
 2000498465 A 20000204; US 2001682788 A 20011018

0010221633
On-line brokering transaction method for use between buyer and seller via
Internet, involves presenting bid acceptance by the seller to the user
after the user making the bid for particular product
Original Titles:

Methods and apparatus for brokering transactions
PROCEDE ET DISPOSITIF DE COURTAGE TRANSACTIONNEL
Local Applications (No Type Date): WO 2000US1523 A 20000120; AU 200028557
  A 20000120; US 1999117118 P 19990125; US 1999265511 A 19990309; US
  1999318520 A 19990525
Priority Applications (no., kind, date): US 1999117118 P 19990125; US
  1999265511 A 19990309; US 1999318520 A 19990525

 15/AN,AZ,TI/20   (Item 20 from file: 347)
DIALOG(R)File 347:(c) 2010 JPO & JAPIO. All rts. reserv.
08175415
CONTRACT CONCLUSION SUPPORT SERVER; PROCESSING METHOD IN CONTRACT
CONCLUSION SUPPORT SERVER; PROGRAM; AND RECORDING MEDIUM
APPL. NO.: 2004-056885 [JP 200456885]
PRIORITY: 2003-059114 [JP 200359114], JP (Japan), March 05, 2003 (20030305)

15/3,K/4   (Item 4 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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0017112174 - Drawing available
WPI ACC NO: 2007-827125/200777
Related WPI Acc No: 2007-827120; 2008-M79147
XRPX Acc No: N2007-657753
Computer implemented method for complex order of goods and service involves
synchronizing resubmitted order in external provisioning system to override
one of orders that had been submitted for provisioning
Patent Assignee: SIEBEL SYSTEMS INC (SIEB-N)
Inventor: CABALLERO R J; LEWIS M D; SANDREA C A
Patent Family (2 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 20070203798	A1	20070830	US 200124691	A	20011217	200777 B
			US 200128541	A	20011219	
US 7379903	B2	20080527	US 200128541	A	20011219	200835 E

Priority Applications (no., kind, date): US 200124691   A 20011217; US
 200128541 A 20011219
Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 20070203798	A1	EN	105	12	Continuation of application US 200124691

 Alerting Abstract ...USE - For implementing complex order of goods and service...

...customer a system to view the configuration of the product or service
options and to modify the selections until a more desirable
configuration or set of options is ordered. Allows distributors...
Class Codes
International Classification (+ Attributes)
IPC + Level Value Position Status Version
 G06Q-0030/00...

 15/3,K/5   (Item 5 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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0016882073 - Drawing available
WPI ACC NO: 2007-597137/200757
Related WPI Acc No: 2000-387911; 2000-387912; 2000-387913; 2002-129557;
 2007-170946; 2007-216990; 2007-438105
XRPX Acc No: N2007-462237
Multivariate negotiation data communicating apparatus for business, has
negotiations engine system including negotiations software executing in
processor, where software is provided with automated negotiations engine

for analyzing terms
Patent Assignee: SKY TECHNOLOGIES LLC (SKYT-N)
Inventor: CONKLIN J; FLANAGAN W J; FOUCHER D
Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update	
US 7222109	B1	20070522	US 1998192729	A	19981116	200757	B
			US 1998192735	A	19981116		
			US 1998192848	A	19981116		
			US 1998192979	A	19981116		
			US 2000702050	A	20001030		

Priority Applications (no., kind, date): US 1998192729 A 19981116; US
  1998192735 A 19981116; US 1998192848 A 19981116; US 1998192979 A
  19981116; US 2000702050 A 20001030
Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 7222109	B1	EN	100	51	C-I-P of application US 1998192729
					C-I-P of application US 1998192735
					C-I-P of application US 1998192848
					C-I-P of application US 1998192979
					C-I-P of patent US 6141653
					C-I-P of patent US 6332135
					C-I-P of patent US 6336105
					C-I-P of patent US 6338050

  Alerting Abstract ...processing the negotiation between users. The
apparatus provides an economical and a speedy way to negotiate
complex, multivariate items such as complex standards specifications...
...DESCRIPTION OF DRAWINGS - The drawing shows a representation of a
negotiation multivariate information communicating apparatus...
...02 Multivariate negotiations engine system...
Class Codes
International Classification (+ Attributes)
IPC + Level Value Position Status Version
  G06F-0017/60...

 15/3,K/6   (Item 6 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0016521648 - Drawing available
WPI ACC NO: 2007-237874/200724
XRPX Acc No: N2007-176432
Operating parameter modeling method for e.g. client computer, involves
generating matrix for interactions by placing weighing factors for
correlated items, and determining demand for quantities of items by utilizing matrix
Patent Assignee: VIGNETTE CORP (VIGN-N)

Inventor: KITTS B J
Patent Family (1 patents, 1 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
US 7197474	B1	20070327	US 2001682039	A	20010712	200724 B
			US 2006373747	A	20060310	

Priority Applications (no., kind, date): US 2001682039 A 20010712; US 2006373747 A 20060310
Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
US 7197474	B1	EN	16	5	Continuation of application US 2001682039

Class Codes
International Classification (+ Attributes)
IPC + Level Value Position Status Version
 G06F-0017/30...
Claims:
...utilizing said first matrix,wherein the step of correlating
price-quantity interactions comprises generating correlation factors
for said plurality of items,wherein each of said correlation
factors represents a correlation between a price change of a first
item and a change in quantity of a second item, andwherein each of
said correlation factors Corri,j...

 15/3,K/8   (Item 8 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0014743681 - Drawing available
WPI ACC NO: 2005-091307/200510
XRPX Acc No: N2005-079813
Universal dynamic commerce exchange trading system includes servers
connected to network of client computers, and electronic trading system for
basic and complex multi-variable commodities using dynamic pricing system
Patent Assignee: DILLON F B (DILL-I); DILLON-FERRIS B (DILL-I); FERRIS B
 D (FERR-I); DEALMAKER.COM LTD (DEAL-N)
Inventor: DILLON-FERRIS B; FERRIS B D; DILLON F B
Patent Family (9 patents, 107 countries)

Patent Number	Kind	Date	Application Number	Kind	Date	Update
WO 200411417	A2	20041229	WO 2004EP50094	A	20040208	200510 B
EP 1639530	A1	20060329	EP 2004709159	A	20040208	200623 E
			WO 2004EP50094	A	20040208	
BR 200411498	A	20060718	BR 200411498	A	20040208	200649 E
			WO 2004EP50094	A	20040208	
AU 2004250322	A1	20041229	AU 2004250322	A	20040208	200655 E
CN 1809836	A	20060726	CN 200480017431	A	20040208	200675 E
KR 2006069794	A	20060622	WO 2004EP50094	A	20040208	200675 E

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                    KR 2005724539   A  20051221
ZA 200600075      A   20070328 ZA 200675      A  20040208  200728  E
US 20070094122    A1  20070426 US 2003480544   P  20030623  200730  E
                    WO 2004EP50094   A  20040208
                    US 2005561899    A  20051222
JP 2009514044     W   20090402 WO 2004EP50094  A  20040208  200926  E
                    JP 2006516099    A  20040208
```

Priority Applications (no., kind, date): US 2003480544 P 20030623; US
  2003480544 P 20030623; US 2005561899 A 20051222
Patent Details
Number   Kind Lan Pg Dwg Filing Notes
WO 2004114171   A2 EN   16   4
National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BW
  BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE EG ES FI GB GD GE GH GM HR
  HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW
  MX MZ NA NI NO NZ OM PG PH PL PT RO RU SC SD SE SG SK SL SY TJ TM TN TR
  TT TZ UA UG US UZ VC VN YU ZA ZM ZW
Regional Designated States,Original: AT BE BG BW CH CY CZ DE DK EA EE ES
  FI FR GB GH GM GR HU IE IT KE LS LU MC MW MZ NL OA PT RO SD SE SI SK SL
  SZ TR TZ UG ZM ZW
EP 1639530   A1 EN   PCT Application WO 2004EP50094
                    Based on OPI patent   WO 2004114171
Regional Designated States,Original: AT BE BG CH CY CZ DE DK EE ES FI FR
  GB GR HU IE IT LI LU MC NL PT RO SE SI SK TR
BR 200411498   A PT   PCT Application WO 2004EP50094
                    Based on OPI patent   WO 2004114171
AU 2004250322   A1 EN   Based on OPI patent WO 2004114171
KR 2006069794   A KO   PCT Application WO 2004EP50094
                    Based on OPI patent   WO 2004114171
ZA 200600075   A EN   17
US 20070094122 A1 EN   Related to Provisional US 2003480544
                    PCT Application WO 2004EP50094
JP 2009514044   W JA   15   PCT Application WO 2004EP50094
                    Based on OPI patent   WO 2004114171

  Alerting Abstract ...such as used personal property, used cars, used
computers, surplus inventory liquidations, and sales of complex
multi-variable commodities such as new vehicles and new computers...
...ADVANTAGE - Empowers buyers and sellers with multiple choice
features to select or deselect any possible options, completely on-the-fly
and trade instantly at the current market prices or to simply modify
the order and submit a new order. Creates spontaneous and exponential
growth in client numbers...
Class Codes
International Classification (Main): G06F-017/60
International Classification (+ Attributes)
IPC + Level Value Position Status Version
  G06Q-0020/00...

...G06Q-0030/00...
...G06Q-0040/00...
 G06F. ..

 15/3,K/10   (Item 10 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0013541046 - Drawing available
WPI ACC NO: 2003-634710/200360
Related WPI Acc No: 2001-355393; 2002-443435; 2002-471006; 2003-440096;
 2004-070427
XRPX Acc No: N2003-504762
Computer-based buyer's intelligent negotiation agents cooperation system
for procurement of item, submits bid having seller's item specification to
pool of buyer's intelligent negotiation agent
Patent Assignee: SOLOMON N (SOLO-I)
Inventor: SOLOMON N
Patent Family (1 patents, 1 countries)
Patent   Application
Number   Kind Date Number   Kind Date   Update
US 20020069134 A1 20020606 US 1999162932   P 19991101 200360 B
                  US 2000250819   P 20001201
                  US 20017426   A 20011203
Priority Applications (no., kind, date): US 1999162932 P 19991101; US
 2000250819 P 20001201; US 20017426 A 20011203
Patent Details
Number   Kind Lan Pg Dwg Filing Notes
US 20020069134 A1 EN   143 92 Related to Provisional US 1999162932
                       Related to Provisional US 2000250819
Class Codes
International Classification (+ Attributes)
IPC + Level Value Position Status Version
 G06Q-0030/00...
Original Abstracts:
...INAs) may cooperate in order to share information so as to provide
correct pricing for complex combinations of items from
buyers. Buyers can cooperate in order to
receive aggregated pricing opportunities on multiple item bundles from a
plurality of sellers using combinatorial auctions.
Dynamic INAs, which switch buyer and seller role,
may also use aggregation and combinatorial auction
methods. Because they are autonomous, C-INAs use evolutionary
computing technologies to move beyond their initial programming constraints
to adapt to complex changing circumstances. Analytical
agents inform C-INAs and transaction agents complete and track transactions.
Claims:

15/3,K/13   (Item 13 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0012495922 - Drawing available
WPI ACC NO: 2002-443435/200247
Related WPI Acc No: 2001-355393; 2002-471006; 2003-440096; 2003-634710;
 2004-070427
XRPX Acc No: N2002-349368
Automated negotiation system for e-commerce, enables buyer's intelligent
negotiation agent to engage in negotiation with seller's INA, when seller's
INA responds to buyer's INA query
Patent Assignee: SOLOMON N (SOLO-I)
Inventor: SOLOMON N
Patent Family (4 patents, 94 countries)
Patent   Application
Number   Kind Date Number   Kind Date   Update
US 20020046157 A1 20020418 US 1999162932   P 19991101 200247 B
                    US 2000250819   P 20001201
                    US 20017434   A 20011203
WO 2003067494   A1 20030814 WO 2001US47023   A 20011203 200354 E
GB 2390194   A   20031231 WO 2001US47023   A 20011203 200403 E
                    GB 200314327   A 20030619
AU 2001297749   A1 20030902 AU 2001297749   A 20011203 200425 E
Priority Applications (no., kind, date): US 1999162932 P 19991101; US
 2000250819 P 20001201; US 20017434 A 20011203
Patent Details
Number   Kind Lan Pg Dwg Filing Notes
US 20020046157 A1 EN   129   92 Related to Provisional US 1999162932
                         Related to Provisional US 2000250819
WO 2003067494   A1 EN
National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY
  BZ CA CH CN CO CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL
  IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO
  NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH
  GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW
GB 2390194   A   EN   PCT Application WO 2001US47023
                         Based on OPI patent   WO 2003067494
AU 2001297749   A1 EN   Based on OPI patent   WO 2003067494

  Alerting Abstract ...services network integration, multivariate and
multilateral interactive negotiation processes, item customization,
mobility processes of intelligent negotiation agents (INAs), complex
negotiation and auction approaches, bidding for
products, aggregation and arbitrage capabilities for
point-to-point electronic commerce using Internet.
Class Codes

International Classification (+ Attributes)
IPC + Level Value Position Status Version
 G06Q-0030/00...

 15/3,K/14   (Item 14 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0012296684 - Drawing available
WPI ACC NO: 2002-237804/200229
XRPX Acc No: N2002-183071
Product comparative information supply method for on-line
business/transaction, involves comparing information associated with like
topics among entries retrieved from memory to construct natural language sentences
Patent Assignee: ACTIVEPOINT LTD (ACTI-N)
Inventor: TAVOR O
Patent Family (2 patents, 1 countries)
Patent   Application
Number   Kind Date Number   Kind   Date   Update
US 20010032077 A1 20011018 US 2000196303   P 20000412 200229 B
                  US 2001829961   A 20010411
US 7194405   B2 20070320 US 2001829961   A 20010411 200723 E
Priority Applications (no., kind, date): US 2000196303 P 20000412; US
 2001829961 A 20010411
Patent Details
Number   Kind Lan   Pg Dwg Filing Notes
US 20010032077   A1 EN   10   2 Related to Provisional US 2000196303
Class Codes
International Classification (+ Attributes)
IPC + Level Value Position Status Version
 G06F-0017/27...
...G06F-0017/28
Original Abstracts:
...for the user to make a decision. 2) There is no way to compare said
products only by several, variable topics that can be
defined by the user 3) The comparison is not made through...
...the process and 4) The data presented does not provide the relative
information about the products--e.g.--a product is
bigger/sweeter/smaller than another product. The following application is...

...method and apparatus for performing a concise and meaningful comparison
between an unlimited amount of products, presenting the user with a
natural language output. The apparatus is encapsulated as a stand...

...tools and can be use by any Web Site with no need for a significant
change in the structure or the back bone technology deployed by said web site...
Claims:

15/3,K/17   (Item 17 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2010 Thomson Reuters. All rts. reserv.

0010864436 - Drawing available
WPI ACC NO: 2001-483524/200152
XRPX Acc No: N2001-357896
System for utilizing at least one tender for auction and tender petroleum
and other petroleum products has processing device that transmits
information corresponding to data, while tender provides complex multi-variable
commodity
Patent Assignee: PEPEX.NET LLC (PEPE-N)
Inventor: MARCHEGIANI B V
Patent Family (4 patents, 92 countries)

Patent			Application			
Number	Kind	Date	Number	Kind	Date	Update
WO 2001057735	A1	20010809	WO 2001US3570	A	20010202	200152 B
AU 200133292	A	20010814	AU 200133292	A	20010202	200173 E
EP 1257935	A1	20021120	EP 2001905410	A	20010202	200301 E
			WO 2001US3570	A	20010202	
AU 2001233292	A8	20050915	AU 2001233292	A	20010202	200569 E

Priority Applications (no., kind, date): US 2000496389 A 20000202
Patent Details

Number	Kind	Lan	Pg	Dwg	Filing Notes
WO 2001057735	A1	EN	33	5	

National Designated States,Original: AE AG AL AM AT AU AZ BA BB BG BR BY
  BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN
  IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ
  PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW
Regional Designated States,Original: AT BE CH CY DE DK EA ES FI FR GB GH
  GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
AU 200133292   A EN   Based on OPI patent WO 2001057735
EP 1257935   A1 EN   PCT Application WO 2001US3570
                    Based on OPI patent WO 2001057735
Regional Designated States,Original: AL AT BE CH CY DE DK ES FI FR GB GR
  IE IT LI LT LU LV MC MK NL PT RO SE SI TR
AU 2001233292   A8 EN   Based on OPI patent WO 2001057735

 Alerting Abstract ...USE - For auction and tender of complex
multi-variable commodities such as petroleum and
other petroleum products.
...ADVANTAGE - Facilitates transactions by providing the automated method
and system for the auction and tender.

...a first portion of a flowchart illustrating an embodiment of the process
to view the tender and to request changes in the conditions or
the terms of the tender according to the present invention.

Class Codes
International Classification (Main): G06F-017/30
International Classification (+ Attributes)
IPC + Level Value Position Status Version
  G06F-0017/00...
...G06F-0017/30...
...G06Q-0030/00...
...G06Q-0040/00
Original Abstracts:
A system and method for the auction and tender (402) of complex
multi-variable commodities (403), which
are defined as commodities having a plurality
of characteristics with each characteristic's
value contributing to the determination of the commodity price
(405). The system and method are implemented using an exception
handling process whereby a tender participant requests exceptions
to the terms and conditions of the original tender (404). The
original tender serves as the baseline tender all
participants bid on (408). Exceptions are changes
that are priced in addition to the baseline bid. The winner can
execute accepted exceptions for an additional fee (417...
...A system and method for the auction and tender (402) of complex
multi-variable commodities (403), which are
defined as commodities having a plurality of
characteristics with each characteristic's value
contributing to the determination of the commodity price
(405). The system and method are implemented using an exception
handling process whereby a tender participant requests exceptions to
the terms and conditions of the original tender (404). The
original tender serves as the baseline tender all participants
bid on (408). Exceptions are changes that are
priced in addition to the baseline bid. The winner can execute
accepted exceptions for an additional fee (417...
Claims:

 15/3,K/20   (Item 20 from file: 347)
DIALOG(R)File 347:JAPIO
(c) 2010 JPO & JAPIO. All rts. reserv.

08175415   **Image available**
CONTRACT CONCLUSION SUPPORT SERVER; PROCESSING METHOD IN CONTRACT
CONCLUSION SUPPORT SERVER; PROGRAM; AND RECORDING MEDIUM

PUB. NO.:   2004-288175 [JP 2004288175 A]
PUBLISHED: October 14, 2004 (20041014)
INVENTOR(s): SATO KATSUNORI
APPLICANT(s): MITSUI SUMITOMO INSURANCE CO LTD

ABSTRACT

PROBLEM TO BE SOLVED: To promptly determine a contract content according to a fee requested by a user when the user intends to conclude a contract (for instance, a contract related to an automobile insurance).

SOLUTION: This contract conclusion support server 100 receives a requested fee from one of terminals 200-202 of a user. Next, the server receives values of a plurality of items and second information for determining a first fee corresponding to the values. Next, the server determines the values of a plurality of the items and the first fee corresponding to the values based on first information and the second information stored in the contract conclusion support server to determine an overall fee. When the determined overall fee does not coincide with the requested fee, the determined values of a plurality of the items and the first fee corresponding to the values are adjusted. The server transmits the determined values of a plurality of the items, the overall fee corresponding to the values, and/or the adjusted values of a plurality of the items and the overall fee corresponding to the values to the terminal.

B.   Full-Text Databases

? show files;ds;cost;logoff hold
File 348:EUROPEAN PATENTS 1978-201025
     (c) 2010 European Patent Office
File 349:PCT FULLTEXT 1979-2010/UB= 20100624|UT= 20100617
     (c) 2010 WIPO/Thomson

Set	Items	Description
S1	258275	AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR VEND OR VENDING
S2	258275	AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR VEND OR VENDING
S3	116638	COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR??? OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVERAL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIPTOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FACTOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4	161291	COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR MERCHANDISE OR RAW()MATERIALS
S5	241176	CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJUSTS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR COUNTER()(OFFER OR OFFERS)
S6	1636	S3(2N)S4
S7	55	S5(5N)S6
S8	7	S2(S)S7
S9	415	S6(S)(S2 OR S5)
S10	34	S7(S)S9
S11	81	S2(S)S5(S)S6
S12	5	S10(S)S11
S13	156	S6(10N)(S2 OR S5)
S14	77	S5(10N)S6
S15	9	S2(S)S14
S16	10	S8 OR S12 OR S15
S17	10	IDPAT (sorted in duplicate/non-duplicate order)
S18	10	IDPAT (primary/non-duplicate records only)

III. Text Search Results from Dialog - NPL

A.   Abstract Databases

? show files;ds;cost;logoff hold
File 139:EconLit 1969-2010/Apr
      (c) 2010 American Economic Association
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
      (c) 2002 Gale/Cengage
File 474:New York Times Abs 1969-2010/Jul 01
      (c) 2010 The New York Times
File 475:Wall Street Journal Abs 1973-2010/Jul 01
      (c) 2010 The New York Times
File 35:Dissertation Abs Online 1861-2010/May
      (c) 2010 ProQuest Info&Learning
File 65:Inside Conferences 1993-2010/Jun 30
      (c) 2010 BLDSC all rts. reserv.
File 553:Wilson Bus. Abs. 1982-2010/May
      (c) 2010 The HW Wilson Co
File 99:Wilson Appl. Sci & Tech Abs 1983-2010/Apr
      (c) 2010 The HW Wilson Co.
File 144:Pascal 1973-2010/Jun W4
      (c) 2010 INIST/CNRS
File 256:TecTrends 1982-2010/Jun W4
      (c) 2010 Info.Sources Inc. All rights res.
File   6:NTIS 1964-2010/Jun W4
      (c) 2010 NTIS, Intl Cpyrght All Rights Res
File   8:Ei Compendex(R) 1884-2010/Jun W3
      (c) 2010 Elsevier Eng. Info. Inc.
File   2:INSPEC 1898-2010/Jun W3
      (c) 2010 The IET
File 34:SciSearch(R) Cited Ref Sci 1990-2010/Jun W4
      (c) 2010 The Thomson Corp
File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
      (c) 2006 The Thomson Corp

Set   Items   Description
S1   1644726   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
      OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
      VEND OR VENDING
S2   1644726   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
      OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
      VEND OR VENDING
S3   36793   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
      OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
      AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
      TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-

```
TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4    260836   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
        RCHANDISE OR RAW()MATERIALS
S5    157776   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU
        STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
        MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
        OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
        COUNTER()(OFFER OR OFFERS)
S6      509   S3(2N)S4
S7        9   S5(5N)S6
S8        6   S2(S)S7
S9       15   S5(10N)S6
S10      15   S2 AND S9
S11      15   S8 OR S9
S12       5   S11 NOT (PY>2000 OR PD=20000203:20001231)
S13       5   RD  (unique items)


 13/6/1    (Item 1 from file: 35)
01652719  ORDER NO: AADMQ-28654
CONSUMER AND PRODUCER OPPOSITION TO THE ELIMINATION OF SYNTHETIC LAUNDRY
DETERGENTS IN CANADA: 1947-1992
 Year:   1997


 13/6/2    (Item 2 from file: 35)
01265906  ORDER NO: AAD84-08961
AN EXAMINATION AND EMPIRICAL TEST OF THE APPLICATION OF HEDONIC PRICE
INDEXING TO SINGLE FAMILY RESIDENCES (HOUSING ASSESSMENT, APPRAISAL;
KENTUCKY)
 Year:   1983


 13/6/3    (Item 1 from file: 553)
02516181   H.W. WILSON RECORD NUMBER: BWBA93016181
Telemarketing: a higher calling.
AUGMENTED TITLE: training customer service representatives at Society Bank; Ohio
Jan. '93


 13/6/4    (Item 1 from file: 144)
 11915977   PASCAL No.: 95-0087576
 Buying/selling price preference reversals: preference for environmental
changes in buying versus selling modes
 1994
```

13/6/5   (Item 1 from file: 2)
07794946
Title: Effects of electronic markets on negotiation processes
Book Title: Proceedings of the 8th European Conference on Information Systems
Publication Date: 2000
INSPEC Update Issue: 2000-050
Copyright: 2000, IEE

13/3,K/4   (Item 1 from file: 144)
DIALOG(R)File 144:Pascal

11915977   PASCAL No.: 95-0087576
Buying/selling price preference reversals: preference for environmental
changes in buying versus selling modes
IRWIN J R
Univ. Colorado, USA
Journal: Organizational behavior and human decision processes, 1994, 60 (3) 431-457
Language: English
... of preference reversals, the valuation process as a whole, and the
unique problem of valuing complex and risky items such as environmental changes

13/3,K/5   (Item 1 from file: 2)
DIALOG(R)File 2:INSPEC

07794946
Title: Effects of electronic markets on negotiation processes
Author(s): Strobel, M. 1
Affiliation(s): 1. IBM Res. Div., Ruschlikon, Switzerland
Book Title: Proceedings of the 8th European Conference on Information Systems
Inclusive Page Numbers: 445-83 vol.1
Publisher: Vienna Univ. Econ. & Bus. Adm., Vienna
Country of Publication: Austria
Publication Date: 2000
Conference Title: Proceedings of ECIS 2000: 8th European Conference on
   Information Systems
Conference Date: 3-5 July 2000
Conference Location: Vienna, Austria
Editor(s): Hansen, H.R.; Bichler, M.; Mahrer, H.
Part: vol.1
Number of Pages: 2 vol. xvii+1450
Language: English
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   Production Engineering)
INSPEC Update Issue: 2000-050
Copyright: 2000, IEE
Identifiers: electronic markets; negotiation processes; game rules;
   cost structure; transparency level; auctions; differentiated markets;
   complex goods; complex services; bidding
   protocols; bargaining protocols; integrative multilateral protocols

B.   Full-text Databases

Full text NPL files - 1

? show files;ds;cost;logoff hold
File 20:Dialog Global Reporter 1997-2010/Jul 01
        (c) 2010 Dialog

Set   Items   Description
S1   15035008   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S2   1829352   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
        OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
        AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
        TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
        TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S3   15737505   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
        RCHANDISE OR RAW()MATERIALS
S4   12301654   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR
ADJUSTS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
        MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
        OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
        COUNTER()(OFFER OR OFFERS)
S5   20340   S2(2N)S3
S6   203   S4(5N)S5
S7   42   S1(S)S6
S8   25972   S2(3N)S3
S9   558   S4(10N)S8
S10   285   S1(2S)S9
S11   232   S1(S)S9
S12   467   S4(7N)S8
S13   215   S1(S)S12
S14   174   S1(10N)S12
S15   201   S7 OR S14
S16   181   S15 NOT (CONFERENCE()CALL OR (FIRST OR 1ST OR SECOND OR 2ND
        OR THIRD OR 3RD OR FOURTH OR 4TH OR FINAL OR PRELIMINARY OR -
        INTERIM)()(QUARTER OR RESULTS) OR QUARTERLY OR ANNUAL()REPORT
        OR (8 OR 10)()(K OR Q) OR 8K OR 8Q OR 10K OR 10Q OR WEBCAST OR
        WEBINAR)
S17   3   S16 NOT (PY>2000 OR PD=20000203:20001231)
S18   3   RD (unique items)

18/3,K/1
DIALOG(R)File 20:Dialog Global Reporter

08117503 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Aspect Introduces Plant Equipment Management Module with Expanded Content
 to Drive eBusiness in the Energy Industry
PR NEWSWIRE
November 08, 1999
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1023
... speeds design and construction. By increasing part preference
management and equipment re-use, including more complex and costly
commodity spend categories, further savings can be negotiated
through better buying leverage and supplier collaboration.

18/3,K/2
DIALOG(R)File 20:Dialog Global Reporter

05001600
Technology eases a brands reshuffle
Gayle Bryant
ABIX - AUSTRALASIAN BUSINESS INTELLIGENCE (BUSINESS REVIEW WEEKLY) , p94
April 09, 1999
JOURNAL CODE: WBRW LANGUAGE: English RECORD TYPE: ABSTRACT
WORD COUNT: 153
... with Smith's Snackfoods as part of the transaction. According to
merchant bankers, the organisational changes that resulted were the
most complex in consumer-goods history. After the swap, Snack
Brands Australia owned Smith's Samboy and French Fries brands...

18/3,K/3
DIALOG(R)File 20:Dialog Global Reporter

04479747 (USE FORMAT 7 OR 9 FOR FULLTEXT)
On-Link Technologies Launches Rainmaker Sales 3.1
BUSINESS WIRE
March 01, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 779
... change." On-Link's performance is proven, he said. "Within 75 days
of a signed contract , they delivered an application for our most
complicated product line."

? show files;ds;cost;logoff hold
File 634:San Jose Mercury Jun 1985-2010/Jun 30
        (c) 2010 San Jose Mercury News
File 610:Business Wire 1999-2010/Jul 01
        (c) 2010 Business Wire.
File 613:PR Newswire 1999-2010/Jul 01
        (c) 2010 PR Newswire Association Inc
File 810:Business Wire 1986-1999/Feb 28
        (c) 1999 Business Wire
File 813:PR Newswire 1987-1999/Apr 30
        (c) 1999 PR Newswire Association Inc

Set   Items   Description
S1   2866123   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
          OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
          VEND OR VENDING
S2   2866123   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
          OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
          VEND OR VENDING
S3   206673   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
          OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
          AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
          TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
          TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4   1629440   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
          RCHANDISE OR RAW()MATERIALS
S5   1043938   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU
          STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
          MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
          OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
          COUNTER()(OFFER OR OFFERS)
S6   5058   S3(2N)S4
S7   56   S5(5N)S6
S8   12   S2(S)S7
S9   6204   S3(3N)S4
S10   97   S5(10N)S9
S11   27   S2(S)S10
S12   871   S5(S)S9
S13   474   S2(S)S12
S14   204   S2(10N)S12
S15   216   S8 OR S11 OR S14
S16   79   S15 NOT (CONFERENCE()CALL OR (FIRST OR 1ST OR SECOND OR 2ND
          OR THIRD OR 3RD OR FOURTH OR 4TH OR FINAL OR PRELIMINARY OR -
          INTERIM)()(QUARTER OR RESULTS) OR QUARTERLY OR ANNUAL()REPORT
          OR (8 OR 10)()(K OR Q) OR 8K OR 8Q OR 10K OR 10Q OR WEBCAST OR

WEBINAR)
S17   6   S16 NOT (PY>2000 OR PD=20000203:20001231)
S18   5   RD (unique items)

 18/6/1   (Item 1 from file: 634)
04530666
JAPANESE PURCHASES OF U.S. REAL ESTATE LEAD TO BACKLASH
Sunday, April 17, 1988
Word Count: 1582

 18/6/2   (Item 1 from file: 610)
00130087 19991029302B0101 (USE FORMAT 7 FOR FULLTEXT)
Respond.com Finds Replacements for Missing Silver, Chipped China and Lost
Crystal; Seller's Inventory of Six Million Pieces and 120,000 Patterns
Helps Complete Any Set
Friday, October 29, 1999 13:41 EDT
WORD COUNT: 622

 18/6/3   (Item 2 from file: 610)
00103947 19990915258B1115 (USE FORMAT 7 FOR FULLTEXT)
Asera and On-link Forge Partnership to Deliver Innovative E-commerce Selling Solutions
Wednesday, September 15, 1999 08:22 EDT
WORD COUNT: 781

 18/6/4   (Item 1 from file: 613)
00145403 19990719ATM003 (USE FORMAT 7 FOR FULLTEXT)
Exactium Announces General Availability of Exactium Selling System (ESS)
Version 7.5
Monday, July 19, 1999 08:45 EDT
WORD COUNT: 970

 18/6/5   (Item 1 from file: 810)
0839464   BW0088
VERIX SOFTWARE: Verix Software Announces Availability of Verix eSales 2.1,
   The Enterprise Selling Solution
April 22, 1998

18/3,K/3   (Item 2 from file: 610)
DIALOG(R)File 610:Business Wire

00103947 19990915258B1115 (USE FORMAT 7 FOR FULLTEXT)
Asera and On-link Forge Partnership to Deliver Innovative E-commerce Selling Solutions
Business Wire
Wednesday, September 15, 1999 08:22 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 781
...automating their buying decision process. Rainmaker Sales features a high-performance
needs analysis and guided selling system designed for complex products
or selling processes. Completely browser-based, with a unique
data-driven architecture, On-Link's Rainmaker Sales...

18/3,K/4   (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire

00145403 19990719ATM003 (USE FORMAT 7 FOR FULLTEXT)
Exactium Announces General Availability of Exactium Selling System (ESS) Version 7.5
PR Newswire
Monday, July 19, 1999 08:45 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 970
... About Exactium, Inc.
   Founded in 1991, Exactium, Inc. is a leading provider of interactive
selling solutions including product and service configuration, proposal and
quote generation and marketing encyclopedia systems. Exactium's scalable
product family, the Exactium Selling System (ESS), takes an object-oriented,
graphical approach to defining and modifying business rules. By greatly
simplifying the configuration and modeling of complex and option-rich
products, Exactium provides its clients with a rapid implementation,
easier long-term maintenance, and a larger...

18/3,K/5   (Item 1 from file: 810)
DIALOG(R)File 810:Business Wire

0839464 BW0088
VERIX SOFTWARE: Verix Software Announces Availability of Verix eSales 2.1,
   The Enterprise Selling Solution
April 22, 1998
Byline: Business Editors & Computer Writers

...CE devices. Other competitive products require extensive upgrades in hardware and significant programming hours to modify the solution for each customer.

"The problem of selling complex products has been around for years," said Ken Hoang, CEO of Verix Software. "However, there has...

Full text NPL files - 3

? show files;ds;cost;logoff hol;d
File 626:Bond Buyer Full Text 1981-2008/Jul 07
          (c) 2008 Bond Buyer
File 268:Banking Info Source 1981-2010/Jun W2
          (c) 2010 ProQuest Info&Learning
File 369:NEW SCIENTIST 1994-2010/JAN W5
          (c) 2010 REED BUSINESS INFORMATION LTD.
File 370:Science 1996-1999/Jul W3
          (c) 1999 AAAS

Set   Items   Description
S1   327019   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
         OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
         VEND OR VENDING
S2   327019   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
         OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
         VEND OR VENDING
S3   16246   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
         OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
         AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
         TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
         TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4   53899   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
         RCHANDISE OR RAW()MATERIALS
S5   127954   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU
         STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
         MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
         OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
         COUNTER()(OFFER OR OFFERS)
S6   408   S3(2N)S4
S7   5   S5(5N)S6
S8   0   S2(S)S7
S9   483   S3(3N)S4
S10   21   S5(10N)S9
S11   18   S2(F)S10
S12   89   S2(S)S3(S)S4(S)S5
S13   103   S11 OR S12
S14   89   S13 NOT (CONFERENCE()CALL OR (FIRST OR 1ST OR SECOND OR 2ND
         OR THIRD OR 3RD OR FOURTH OR 4TH OR FINAL OR PRELIMINARY OR -
         INTERIM)()(QUARTER OR RESULTS) OR QUARTERLY OR ANNUAL()REPORT
         OR (8 OR 10)()(K OR Q) OR 8K OR 8Q OR 10K OR 10Q OR WEBCAST OR
         WEBINAR)
S15   38   S14 NOT (PY>2000 OR PD=20000203:20001231)
S16   38   RD (unique items)

16/6/1   (Item 1 from file: 626)
0175459
INDIVIDUAL INVESTORS
March 8, 1996

16/6/2   (Item 2 from file: 626)
0057325
THE THOUGHTFUL AUSTIN KOENEN
October 14, 1985, Monday

16/6/3   (Item 1 from file: 268)
00423105 00031505
A Systematic Integration of Strategic Analysis and Cash Flow Forecasting
Apr 1992

16/6/4   (Item 2 from file: 268)
00373500
Citigroup's Strategy: Multiple Products, Multiple Channels
Oct 5, 1999

16/6/5   (Item 3 from file: 268)
00370933 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Cultivating agriculture
Sep/Oct 1999
WORD COUNT: 01910

16/6/6   (Item 4 from file: 268)
00369626 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Without Overhauls, CRM Could Suffer Demise
Aug 18, 1999
WORD COUNT: 00917

16/6/7   (Item 5 from file: 268)
00369271 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Makeover men
Aug 1999
WORD COUNT: 03349

16/6/8   (Item 6 from file: 268)
00351789 (USE FORMAT 7 OR 9 FOR FULLTEXT)
How to beat banks to the punch

Dec 1998
WORD COUNT: 01861

16/6/9   (Item 7 from file: 268)
00348486 (USE FORMAT 7 OR 9 FOR FULLTEXT)
The role of capital in optimal banking supervision and regulation
Oct 1998
WORD COUNT: 03271

16/6/10   (Item 8 from file: 268)
00341790 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Improving retail branch profits with multidimensional balanced benchmarking (MBB)
1998
WORD COUNT: 04102

16/6/11   (Item 9 from file: 268)
00340342 (USE FORMAT 7 OR 9 FOR FULLTEXT)
New rule marks major shift in investment policy
Jul 1998
WORD COUNT: 01186

16/6/12   (Item 10 from file: 268)
00339588 (USE FORMAT 7 OR 9 FOR FULLTEXT)
The New Face Of Success In Business Development
May 1998
WORD COUNT: 00792

16/6/13   (Item 11 from file: 268)
00339576 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Tips on approaching the high-net-worth prospect
Apr 1998
WORD COUNT: 01780

16/6/14   (Item 12 from file: 268)
00323963
Insurance: People's of Conn. to Broaden Product Line, Sales Effort
Nov 25, 1997

16/6/15   (Item 13 from file: 268)
00317405
Knowledge Is Power, Profit: Beefing up Customer Profiles with Market Savvy

Aug 18, 1997

16/6/16   (Item 14 from file: 268)
00314087 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Serving their own kind
Jul 1997
WORD COUNT: 01151

16/6/17   (Item 15 from file: 268)
00304281 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Wizards of delivery
Jan 1997
WORD COUNT: 01613

16/6/18   (Item 16 from file: 268)
00300816 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Taking care of risky business
Nov 1996
WORD COUNT: 01172

16/6/19   (Item 17 from file: 268)
00299985 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Banks with something to lose: The disciplinary role of franchise value
Oct 1996
WORD COUNT: 06395

16/6/20   (Item 18 from file: 268)
00298597 (USE FORMAT 7 OR 9 FOR FULLTEXT)
A technical ascent
Sep 1996
WORD COUNT: 04568

16/6/21   (Item 19 from file: 268)
00294675
OCC answers questions about advisory letter
Oct 1996

16/6/22   (Item 20 from file: 268)
00280083 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Risk-based bank capital: Issues and solutions
Sep/Oct 1995

WORD COUNT: 05668

16/6/23   (Item 21 from file: 268)
00275267 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Executive forum: Private banking in Europe
1995
WORD COUNT: 03366

16/6/24   (Item 22 from file: 268)
00253884 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dollars for downpayments
Jan 1995
WORD COUNT: 01351

16/6/25   (Item 23 from file: 268)
00253084 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Just good friends
Dec 17, 1994
WORD COUNT: 00644

16/6/26   (Item 24 from file: 268)
00251715 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Meeting the challenges: Community bankers' views
Oct 1994
WORD COUNT: 05729

16/6/27   (Item 25 from file: 268)
00244221 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Selling financial services to the affluent
1994
WORD COUNT: 04502

16/6/28   (Item 26 from file: 268)
00242928 (USE FORMAT 7 OR 9 FOR FULLTEXT)
United States
Mar 1994
WORD COUNT: 03705

16/6/29   (Item 27 from file: 268)
00226202
Chemical opens branch designed for the affluent customer only

Aug 3, 1982

16/6/30   (Item 28 from file: 268)
00146668
Catalog provides a promotional and reference 'umbrella'
Oct 1986

16/6/31   (Item 29 from file: 268)
00051691
Merchandising to increase profits
Apr 6, 1991

16/6/32   (Item 30 from file: 268)
00036950
Symbolic interactionism: its effects on consumer behavior and implications
 for marketing strategy
Jan 1992

16/6/33   (Item 31 from file: 268)
00005054
Special report: data processing & technology: latest battle being fought in living room
Jul 21, 1993

16/6/34   (Item 1 from file: 369)
00101375 14219266.600 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Roots of fatigue
May 21, 1994
WORD COUNT: 3456

16/6/35   (Item 1 from file: 370)
00509422   (USE 9 FOR FULLTEXT)
Complexity and the Economy
Publication Date: 4-02-1999 (990402)
Word Count: 2300

16/6/36   (Item 2 from file: 370)
00504468   (USE 9 FOR FULLTEXT)
Modulating Irrelevant Motion Perception by Varying Attentional Load in an Unrelated Task
Publication Date: 11-28-1997 (971128)
Word Count: 2313

16/6/37   (Item 3 from file: 370)
00501639   (USE 9 FOR FULLTEXT)
Molecular Manipulation of Microstructures: Biomaterials, Ceramics, and Semiconductors
Publication Date: 8-29-1997 (970829)
Word Count: 4321

16/6/38   (Item 4 from file: 370)
00501099   (USE 9 FOR FULLTEXT)
Identification of a Gene That Causes Primary Open Angle Glaucoma
Publication Date: 1-31-1997 (970131)
Word Count: 2018

16/3,K/31   (Item 29 from file: 268)
DIALOG(R)File 268:Banking Info Source

00051691
Merchandising to increase profits
Denton, Margie M.
Northwestern Financial Review, v176, n13, p16-18,20, Apr 6, 1991
DOCUMENT TYPE: Journal Article LANGUAGE: English RECORD TYPE: Abstract
...ABSTRACT: as an advertising medium, or merchandising, can help banks
increase sales and profits by: 1) selling additional products
to current customers; 2) delivering on-site messages; 3) creating exposure
cost-effectively; and 4) reinforcing brand identity. Displays ranging from
the simple to the complex may be placed in several locations. Clear,
concise messages should be changed often. Merchandising campaign
development requires a team effort and involves setting marketing
objectives, planning budgets...

16/3,K/35   (Item 1 from file: 370)
DIALOG(R)File 370:Science

00509422   (USE 9 FOR FULLTEXT)
Complexity and the Economy
Arthur, W. Brian
Santa Fe Institute, 1399 Hyde Park Road, Santa Fe, NM 87501, USA.
Science Vol. 284 5411 pp. 107
Publication Date: 4-02-1999 (990402)   Publication Year: 1999
Document Type: Journal ISSN: 0036-8075
Language: English
Section Heading: VIEWPOINTS
Word Count: 2300
Text: Common to all studies on complexity are systems with
multiple elements adapting or reacting to the pattern these
elements create. The elements might be cells in...

...moments, or concentrations of B and T cells. Elements and the patterns
they respond to vary from one context to another. But the elements
adapt to the world-the aggregate pattern-they co-create. Time enters
naturally here via the processes of adjustment and change: As the
elements react, the aggregate changes; as the aggregate changes
, elements react anew. Barring the reaching of some asymptotic state or
equilibrium, complex systems are systems in process that constantly
evolve and unfold over time...

...arise naturally in the economy. Economic agents, be they banks,
consumers, firms, or investors, continually adjust their market

moves, buying decisions, prices, and forecasts to the situation these moves or decisions or prices or forecasts...

...behavioral elements co-create? For example, general equilibrium theory asks what prices and quantities of goods produced and consumed are consistent with (would pose no incentives for change to) the overall pattern of prices and quantities in the economy's markets. Game theory...

...the question of how actions, strategies, or expectations might react in general to (might endogenously change with) the aggregate patterns these create (B1) (B2) . The result-complexity economics-is not an... finding that economic structures can crystallize around small events and lock in is beginning to change policy in all of these areas toward an awareness that governments should avoid both extremes...
...although the population of active predictors splits into this 60/40 average ratio, it keeps changing in membership forever. Why do the predictors self-organize so that 60 emerges as average...

...natural" combination becomes an emergent structure. The Bar Problem is a miniature expectational economy with complex dynamics (B12...are individual, artificially intelligent computer programs that can generate and discard expectational hypotheses and make bids or offers based on their currently most accurate hypothesis. The stock price forms from their bids and offers and thus ultimately from agents' expectations. So this market-in-the-machine is...

...rate of updating of hypotheses is increased, the market undergoes a phase transition into a complex regime and displays several of the anomalies observed in real markets. It develops a rich...

...periods of low volatility. This is because if some investors discover new profitable hypotheses, they change the market slightly, causing other investors to also change their expectations. Changes in beliefs therefore ripple through the market in avalanches of all sizes, causing periods of...
...volatility. We conjecture that actual financial markets, which show exactly these phenomena, lie in this complex regime...

...sometimes fall into the simple homogeneous equilibria of standard economics. More often they are ever changing, showing perpetually novel behavior and emergent phenomena. Complexity therefore portrays the economy not as deterministic...

References and Notes:

? show files;ds;cost;logoff hold
File 674:Computer News Fulltext 1989-2006/Sep W1
        (c) 2006 IDG Communications
File 98:General Sci Abs 1984-2010/May
        (c) 2010 The HW Wilson Co.
File 484:Periodical Abs Plustext 1986-2010/Jun 30
        (c) 2010 ProQuest
File 647:UBM Computer Fulltext 1988-2010/Jun W4
        (c) 2010 UBM, LLC

Set	Items	Description
S1	1184823	AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? - OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR VEND OR VENDING
S2	1184823	AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? - OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR VEND OR VENDING
S3	150251	COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR??? OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER- AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP- TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC- TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4	448709	COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME- RCHANDISE OR RAW()MATERIALS
S5	498527	CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR - MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR COUNTER()(OFFER OR OFFERS)
S6	1824	S3(2N)S4
S7	38	S5(5N)S6
S8	15	S2(S)S7
S9	2289	S3(3N)S4
S10	71	S5(10N)S9
S11	23	S2(S)S10
S12	31	S2(2S)S10
S13	31	S8 OR S12
S14	14	S13 NOT (PY>2000 OR PD=20000203:20001231)
S15	13	RD (unique items)

 15/6/1   (Item 1 from file: 674)
077992
Hacker alert
INTRUSION-DETECTION SOFTWARE IS HOT, BUT CAN IT REALLY STOP HACKERS COLD?

Publication Date: September 27, 1999

15/6/2   (Item 1 from file: 484)
03683371   SUPPLIER NUMBER: 98170145   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Forces impinging on long-term business-to-business relationships in the
 United States: An historical perspective
 Apr 1998
WORD COUNT: 11682

15/6/3   (Item 2 from file: 484)
03648007   SUPPLIER NUMBER: 98134781   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Quality change in price indexes
 Winter 1998
WORD COUNT: 4100

15/6/4   (Item 3 from file: 484)
03648004   SUPPLIER NUMBER: 98134778   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Consumer prices, the consumer price index, and the cost of living
 Winter 1998
WORD COUNT: 12186

15/6/5   (Item 4 from file: 484)
03635141   SUPPLIER NUMBER: 98121915   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Speedware offers packaged Web catalog and entry
 Mar 9, 1998
WORD COUNT: 518

15/6/6   (Item 5 from file: 484)
03314589   SUPPLIER NUMBER: 97225232   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Ideology and nationalism on the eve of the American Revolution: Revisions
 once more in need of revising
 Jun 1997
WORD COUNT: 14863

15/6/7   (Item 6 from file: 484)
03241949   SUPPLIER NUMBER: 97152592   (USE FORMAT 7 OR 9 FOR FULLTEXT)
The CPI Commission
 Apr 1997
WORD COUNT: 2653

15/6/8   (Item 7 from file: 484)

00994793   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Advantage Nerds
 Jan 21, 1992
WORD COUNT: 1841   LENGTH: Long (31+ col inches)

 15/6/9   (Item 1 from file: 647)
01200862   UBM ACCESSION NUMBER: CRN19990927S0004
Midrange Servers To Go? - E-Distribution Moves Uptown
PUBLICATION DATE: 19990927
WORD COUNT: 1320

 15/6/10   (Item 2 from file: 647)
01163002   UBM ACCESSION NUMBER: EET19980527S0022
We Are At Inflection Point
PUBLICATION DATE: 19980527
WORD COUNT: 784

 15/6/11   (Item 3 from file: 647)
00606541   UBM ACCESSION NUMBER: CSN19911021S1946
Cash On Delivery (EDITORIAL)
PUBLICATION DATE: 19911021
WORD COUNT: 390

 15/6/12   (Item 4 from file: 647)
00546232   UBM ACCESSION NUMBER: OST19930719S4590
CICS On Unix: Proceed With Caution - Differences Among Offerings Make It
   Necessary To Study The Particular
PUBLICATION DATE: 19930719
WORD COUNT: 1048

 15/6/13   (Item 5 from file: 647)
00540135   UBM ACCESSION NUMBER: IWK19930329S4065
THE GERSTNER GAMBLE - He knows credit cards, cigarettes, and cookies. But
   does Louis Gerstner know how to save IBM?
PUBLICATION DATE: 19930329
WORD COUNT: 1765

15/3,K/2   (Item 1 from file: 484)
DIALOG(R)File 484:Periodical Abs Plustext
(c) 2010 ProQuest. All rts. reserv.

03683371   SUPPLIER NUMBER: 98170145 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Forces impinging on long-term business-to-business relationships in the
 United States: An historical perspective
Keep, William C; Hollander, Stanley C; Dickinson, Roger
Journal of Marketing (JMK), v62 n2, p31-45, p.15
 Apr 1998
 ISSN: 0022-2429   JOURNAL CODE: JMK
 DOCUMENT TYPE: Feature
 LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 11682
TEXT:...   for the services of the privately owned RBO. To obtain the benefits
of large-scale buying, however, the RBO built consensus among its
members. Members viewed available products and voted often to determine
which products would be purchased for the group (Wingate 1931).
Individual members could customize their purchases, but buying
economies were an important benefit of the relationship. Associated RBOs
operated in a similar manner...

...The members owned and operated the RBO together, which provided them the
opportunity to coordinate purchases and develop private label products and group
advertising campaigns (Weiss 1936). The ownership group syndicated...

...members through group stock ownership. The ownership group therefore
provided both the benefit of centralized purchases and the capital
infusion from the group purchase of stock (Bluestone et al. 1981).
    Early RBOs were formed to strengthen the position of the individual
department store relative to that of manufacturers and traveling
salespeople. New, more complex products and the changing
fashions of store-bought clothing demanded greater skill and technical
knowledge from department store buyers (Weiss 1936). The individual
department store benefited from the market information and buying
power obtained through the RBO, which reduced the store buyer's
susceptibility to the "personal magnetism or flattery of the salesman"
(Brisco 1927, p. 79). The RBO was a permanent market representative,
providing guidance, information, and buying power.
    In addition to information and buying economies, members of RBOs
frequently had access to the operations and operating figures of successful...

...the country. As a result, accounting practices and long-term planning
improved (Grossman 1970). Group buying also enabled department stores
to purchase smaller quantities, keeping the stock current and
improving inventory turnover and sales (Hayward 1924).

COMPANY INFORMATION:

? show files;ds;cost;logoff hold
File 9:Business & Industry(R) Jul/1994-2010/Jun 30
        (c) 2010 Gale/Cengage
File 15:ABI/Inform(R) 1971-2010/Jun 30
        (c) 2010 ProQuest Info&Learning
File 16:Gale Group PROMT(R) 1990-2010/Jul 01
        (c) 2010 Gale/Cengage
File 148:Gale Group Trade & Industry DB 1976-2010/Jun 30
        (c) 2010 Gale/Cengage
File 160:Gale Group PROMT(R) 1972-1989
        (c) 1999 The Gale Group

Set   Items   Description
S1   14508731   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S2   225738   S1(S)(COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFAC-
        TOR??? OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR
         SEVERAL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR D-
        ESCRIPTOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE? ? OR FACT-
        OR OR FACTORS OR ELEMENT? ? OR WORD? ?))
S3   225738   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S4   224951   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
        OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
        AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
        TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
        TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S5   135641   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
        RCHANDISE OR RAW()MATERIALS
S6   114505   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU
        STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
        MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
        OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
        COUNTER()(OFFER OR OFFERS)
S7   8302   S4(2N)S5
S8   124   S6(5N)S7
S9   83   S3(S)S8
S10   17   S9 NOT (PY>2000 OR PD=20000203:20001231)
S11   17   RD (unique items)

 11/6/1   (Item 1 from file: 15)
02324508 86067387   **USE FORMAT 7 OR 9 FOR FULL TEXT**

Implementing team-based cells in Australia: a configurational process approach
1996
WORD COUNT: 8977

 11/6/2   (Item 2 from file: 15)
01705761 03-56751   * * USE FORMAT 7 OR 9 FOR FULL TEXT* *
Version 6.0.1, anyone? An investigation of consumer software upgrading behavior
Spring 1998   LENGTH: 10 Pages
WORD COUNT: 5659

 11/6/3   (Item 3 from file: 15)
01613862 02-64851   * * USE FORMAT 7 OR 9 FOR FULL TEXT* *
Forces impinging on long-term business-to-business relationships in the
United States: An historical perspective
Apr 1998   LENGTH: 15 Pages
WORD COUNT: 11682

 11/6/4   (Item 4 from file: 15)
01373979 00-24966   * * USE FORMAT 7 OR 9 FOR FULL TEXT* *
Procurement reform and MIS project success
Winter 1997   LENGTH: 6 Pages
WORD COUNT: 4069

 11/6/5   (Item 5 from file: 15)
01268640 99-18036   * * USE FORMAT 7 OR 9 FOR FULL TEXT* *
Key Accounts are Different
Aug 1996   LENGTH: 1 Pages
WORD COUNT: 84

 11/6/6   (Item 6 from file: 15)
01054190 97-03584   * * USE FORMAT 7 OR 9 FOR FULL TEXT* *
Below the calm
Jun 1995   LENGTH: 2 Pages
WORD COUNT: 1257

 11/6/7   (Item 7 from file: 15)
00957644 96-07037
Buying/selling price preference reversals: Preference for environmental
changes in buying versus selling modes
Dec 1994   LENGTH: 26 Pages

11/6/8   (Item 8 from file: 15)
00915489 95-64881   **USE FORMAT 7 OR 9 FOR FULL TEXT**
An empirical investigation of institutional and industrial purchasing structure
1994   LENGTH: 19 Pages
WORD COUNT: 5953

11/6/9   (Item 9 from file: 15)
00650290 92-65230   **USE FORMAT 7 OR 9 FOR FULL TEXT**
True Selling for Agents
Nov 1992   LENGTH: 2 Pages
WORD COUNT: 1167

11/6/10   (Item 10 from file: 15)
00647003 92-61943   **USE FORMAT 7 OR 9 FOR FULL TEXT**
Re-Evaluating Your Career
Oct 1992   LENGTH: 2 Pages
WORD COUNT: 1088

11/6/11   (Item 11 from file: 15)
00592491 92-07664   **USE FORMAT 7 OR 9 FOR FULL TEXT**
Computers: A Global Report - Advantage Nerds
Jan 21, 1992   LENGTH: 3 Pages
WORD COUNT: 1842

11/6/12   (Item 12 from file: 15)
00524472 90-50229
Training Sales Reps 1990s Style
Oct 1990   LENGTH: 8 Pages

11/6/13   (Item 13 from file: 15)
00277237 85-17671
A Riskier World Tomorrow
Apr 1985   LENGTH: 4 Pages

11/6/14   (Item 1 from file: 16)
03812727   Supplier Number: 45440151 (USE FORMAT 7 FOR FULLTEXT)
Study sales process before automating
April, 1995
Word Count: 582

11/6/15   (Item 2 from file: 16)

02427226   Supplier Number: 43195802 (USE FORMAT 7 FOR FULLTEXT)
CONNECTING NETWORKS
August, 1992
Word Count: 1275

 11/6/16   (Item 1 from file: 148)
05754512   SUPPLIER NUMBER: 11780569   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Advantage nerds. (software programmers) (Computers: A Global Report) (Cover Story)
Jan 21, 1992
WORD COUNT: 1986   LINE COUNT: 00163

 11/6/17   (Item 2 from file: 148)
05122422   SUPPLIER NUMBER: 10488665   (USE FORMAT 7 OR 9 FOR FULL TEXT)
It's time to reduce costs. (ways for small and mid-sized independent
 industrial distributors to cut costs) (column)
March, 1991
WORD COUNT: 772   LINE COUNT: 00065

11/3,K/6   (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

01054190 97-03584
Below the calm
Warner, Alison
Banker v145n832 PP: 48-49 Jun 1995
ISSN: 0005-5395 JRNL CODE: BKR
WORD COUNT: 1257
ABSTRACT: There were significant changes in several elements of the gold market's
supply/demand equation in 1994.

...Latin America. On the demand side, private investors disinvested 199
tonnes in 1994, after net purchases of 300 tonnes in 1993. The swing
reflected a gradual move out of gold by...

...delta hedge on them to decline almost to zero. The exception was
Germany, where gold buying has remained positive for the last 2 years.

11/3,K/7   (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

00957644 96-07037
Buying/selling price preference reversals: Preference for environmental
changes in buying versus selling modes
Irwin, Julie R
Organizational Behavior & Human Decision Processes v60n3 PP: 431-457 Dec 1994
ISSN: 0749-5978 JRNL CODE: OBP
...ABSTRACT: less than the least they will accept to relinquish the object.
Most tests of the buying/selling price discrepancy have
elicited values either for everyday market items or for environmental
changes. The literature indicates a possible interaction between
buying/selling prices and commodity type; buying/
selling price differences seem greater for environmental improvements
than for marketing items. In other words, people show more relative
preference for environmental improvements in selling modes than they
do in buying modes. A significant difference in preference due to
elicitation mode is commonly termed "preference reversal...

...of preference reversals, the valuation process as a whole, and the
unique problem of valuing complex and risky items such as environmental changes.

11/3,K/14   (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

03812727   Supplier Number: 45440151 (USE FORMAT 7 FOR FULLTEXT)
Study sales process before automating
Business Marketing, v0, n0, p22
April, 1995
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 582
... Directly selling expensive high tech products is a complex
process further complicated by rapidly changing technology, decisions
by committee, difficulty in winning approval from upper management of
large-ticket contracts and long selling cycles.

? show files;ds;cost;logoff hold
File 275:Gale Group Computer DB(TM) 1983-2010/May 21
        (c) 2010 Gale/Cengage
File 621:Gale Group New Prod.Annou.(R) 1985-2010/May 12
        (c) 2010 Gale/Cengage
File 635:Business Dateline(R) 1985-2010/Jul 01
        (c) 2010 ProQuest Info&Learning
File 636:Gale Group Newsletter DB(TM) 1987-2010/Jun 30
        (c) 2010 Gale/Cengage

Set   Items   Description
S1   5572152   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S2   77489   S1(S)(COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFAC-
        TOR??? OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR
        SEVERAL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR D-
        ESCRIPTOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE? ? OR FACT-
        OR OR FACTORS OR ELEMENT? ? OR WORD? ?))
S3   77489   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S4   77109   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
        OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
        AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
        TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
        TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S5   42538   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
        RCHANDISE OR RAW()MATERIALS
S6   34041   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU-
        STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
        MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
        OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
        COUNTER()(OFFER OR OFFERS)
S7   2608   S4(2N)S5
S8   30   S6(5N)S7
S9   20   S3(S)S8
S10   3899   S4(5N)S5
S11   94   S6(10N)S10
S12   80   S2(2S)S11
S13   81   S9 OR S12
S14   15   S13 NOT (PY>2000 OR PD=20000203:20001231)
S15   15   RD (unique items)

15/6/1   (Item 1 from file: 275)
02334967   SUPPLIER NUMBER: 55878690   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Midrange Servers To Go? -- E-Distribution Moves Uptown.(electronic
 distribution of enterprise servers)(Industry Trend or Event)
Sept 27, 1999
WORD COUNT: 1411   LINE COUNT: 00111

15/6/2   (Item 2 from file: 275)
02216877   SUPPLIER NUMBER: 21115769   (USE FORMAT 7 OR 9 FOR FULL TEXT)
At Your Service?(electronic commerce agent technology) (Technology Information)
Sept, 1998
WORD COUNT: 3569   LINE COUNT: 00307

15/6/3   (Item 3 from file: 275)
01463830   SUPPLIER NUMBER: 11553240   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Buying PCs by brand name misses the point: as industry evolves, information the key.
(Column)
Dec, 1991
WORD COUNT: 1004   LINE COUNT: 00075

15/6/4   (Item 4 from file: 275)
01407460   SUPPLIER NUMBER: 11482597
Tandem bets big on RISC. (reduced instruction set computers)
Oct 28, 1991

15/6/5   (Item 5 from file: 275)
01350114   SUPPLIER NUMBER: 08285340   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Large systems, direct sales: software firms work to adapt to new scenario.
 (software industry moves toward direct sales of network-based products)
March 26, 1990
WORD COUNT: 502   LINE COUNT: 00040

15/6/6   (Item 6 from file: 275)
01286005   SUPPLIER NUMBER: 06977786   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Info-XL's windows are not created equal. (Software Review) (first of 4
 evaluations of Personal Information Managers) (evaluation)
Feb, 1989
WORD COUNT: 406   LINE COUNT: 00029

15/6/7   (Item 7 from file: 275)
01284048   SUPPLIER NUMBER: 07216345
Moving beyond patter and persistence: today's 'traveling salesman' now

packs a computer along with the toothbrush.
Jan 1, 1989

15/6/8   (Item 1 from file: 621)
02304009   Supplier Number: 59153623 (USE FORMAT 007 FOR FULLTEXT)
Cross Atlantic Technology Fund L.P. Leads $5 Million Investment in TradeAccess, Inc.
Feb 2, 2000
Word Count: 588

15/6/9   (Item 2 from file: 621)
02224254   Supplier Number: 57385029 (USE FORMAT 007 FOR FULLTEXT)
Aspect Introduces Plant Equipment Management Module with Expanded Content
 to Drive eBusiness in the Energy Industry.
Nov 8, 1999
Word Count: 983

15/6/10   (Item 3 from file: 621)
02121321   Supplier Number: 55181084 (USE FORMAT 007 FOR FULLTEXT)
Exactium Announces General Availability of Exactium Selling System (ESS) Version 7.5.
July 19, 1999
Word Count: 951

15/6/11   (Item 1 from file: 635)
1090577 00-60942
E-commerce reaches heavy industry with Hologix
PUBL DATE: 990709
WORD COUNT: 598

15/6/12   (Item 2 from file: 635)
1033225 99-97331
SHOP FOR INSURANCE LONG-TERM CARE PROVIDES OPTIONS FOR GRAY AMERICA
PUBL DATE: 990126
WORD COUNT: 1,374

15/6/13   (Item 3 from file: 635)
0545540 95-02449
Reston Hospital Center's savings typify success of Columbia-HCA
PUBL DATE: 941117
WORD COUNT: 1,276

15/6/14   (Item 1 from file: 636)

04008877   Supplier Number: 53180864 (USE FORMAT 7 FOR FULLTEXT)
MACHINE AND PLANT FLOOR NEWS: CIMLINC ACCELERATES LEAN
 MANUFACTURING.(aerospace and defense industry manufacturing)
Nov 1, 1998
Word Count: 2446

 15/6/15   (Item 2 from file: 636)
03459636   Supplier Number: 47129967 (USE FORMAT 7 FOR FULLTEXT)
UNISYS: Personal financial services industry futures -"Change is the only constant"
Feb 17, 1997
Word Count: 1081

DIALOG(R)File 275:Gale Group Computer DB(TM)

02216877   SUPPLIER NUMBER: 21115769   (USE FORMAT 7 OR 9 FOR FULL TEXT)
At Your Service?(electronic commerce agent technology) (Technology Information)
Indermaur, Kurt
DBMS, v11, n10, p31(1)
Sept, 1998
ISSN: 1041-5173   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3569   LINE COUNT: 00307
...   negotiation and bargaining strategy.
    In spite of how economists might want it to be, neither buyers
nor sellers have perfect information about each other. Every
interaction is a compromise built upon varying levels...

...exchanged. Only after both sides have reached an acceptable compromise
can they exchange money and products. The complex social
interactions involved in negotiation, cooperation, and teamwork are
among the most difficult for computers to emulate. Research into modeling...

? show files;ds;cost;logoff hold
File 267:Finance & Banking Newsletters 2008/Sep 29
      (c) 2008 Dialog
File 624:McGraw-Hill Publications 1985-2010/Jun 30
      (c) 2010 McGraw-Hill Co. Inc
File 625:American Banker Publications 1981-2008/Jun 26
      (c) 2008 American Banker
File 95:TEME-Technology & Management 1989-2010/May W4
      (c) 2010 FIZ TECHNIK

Set   Items   Description
S1   851051   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S2   851051   AUCTION OR AUCTIONS OR AUCTIONING OR PURCHAS??? OR BUY??? -
        OR SELL??? OR BID OR BIDS OR BIDDING OR TENDER OR CONTRACT OR
        VEND OR VENDING
S3   44780   COMPLEX OR MULTIVARIABLE OR MULTIVARIATE OR MULTIFACTOR???
        OR (PLURAL OR PLURALITY OR MULTI OR MULTIPLE OR MANY OR SEVER-
        AL)(2N)(VARIABLE OR VARIABLES OR CHARACTERISTIC? ? OR DESCRIP-
        TOR? ? OR TERM OR TERMS OR CRITERIA OR VALUE OR VALUES OR FAC-
        TOR OR FACTORS OR ELEMENT? ? OR WORD OR WORDS)
S4   189436   COMMODITY OR COMMODITIES OR DIAMONDS OR PETROLEUM OR
GRAINS OR GOLD OR BEEF OR PRODUCTS OR GOODS OR WARES OR ITEMS OR ME-
        RCHANDISE OR RAW()MATERIALS
S5   235349   CHANGE OR CHANGES OR CHANGED OR CHANGING OR ADJUST OR ADJU
        STS OR ADJUSTED OR ADJUSTING OR MODIFY??? OR MODIFICATION OR -
        MODIFICATIONS OR VARY??? OR NEGOTIAT??? OR HAGGLE OR HAGGLING
        OR BARGAINING OR DICKER??? OR COUNTEROFFER OR COUNTEROFFERS OR
        COUNTER()(OFFER OR OFFERS)
S6   1611   S3(2N)S4
S7   12   S5(5N)S6
S8   6   S2(S)S7
S9   1928   S3(5N)S4
S10   29   S5(10N)S9
S11   24   S2(2S)S10
S12   1461   S2(S)S3(S)S4(S)S5
S13   109   S6(S)S12
S14   120   S11 OR S13
S15   31   S14 NOT (PY>2000 OR PD=20000203:20001231)
S16   28   RD (unique items)

 16/6/1   (Item 1 from file: 267)
04561536
 FIREPOND

January 31,2000
WORD COUNT: 326

 16/6/2   (Item 2 from file: 267)
04558278
 On a Roll!: Baby boomers, advertising and science fuel a pharmaceuticals
boom, but for how long?
November 8,1999
WORD COUNT: 3868

 16/6/3   (Item 3 from file: 267)
04556776
 The Bewildering Variable Annuity
October 1,1999
WORD COUNT: 1629

 16/6/4   (Item 4 from file: 267)
04556750
 Wholesalers' Roles Are Changing
October 1,1999
WORD COUNT: 402

 16/6/5   (Item 5 from file: 267)
04556227
 Shareholder Reports Deemed Excessive
September 20,1999
WORD COUNT: 778

 16/6/6   (Item 6 from file: 267)
04556161
 CALICO COMMERCE
September 20,1999
WORD COUNT: 363

 16/6/7   (Item 7 from file: 267)
04555106

Behind The Buzz: SIA Technology and Management Conference vendors showcase today's most talked about technology.
August 1,1999
WORD COUNT: 3640
    (c) SECURITIES DATA PUBLISHING All Rts. Reserv.

16/6/8   (Item 8 from file: 267)
04554919
Without Overhauls, CRM Could Suffer Demise
August 18, 1999 NE
WORD COUNT: 952
    (c) PHILLIPS PUBLISHING INTERNATIONAL All Rts. Reserv.

16/6/9   (Item 9 from file: 267)
04549997
M&A advisers flock to Europe
May 10, 1999
WORD COUNT: 2257
    (c) EUROMONEY ELECTRONIC PUBLICATIONS All Rts. Reserv.

16/6/10   (Item 10 from file: 267)
04548506
Poland, The tiger's roar abates
April 10, 1999
WORD COUNT: 3374
    (c) EUROMONEY ELECTRONIC PUBLICATIONS All Rts. Reserv.

16/6/11   (Item 11 from file: 267)
04547272
CONNECT AUSTRIA SELECTS INTER-CARRIER SETTLEMENT AND BILLING SOLUTION
March 1, 1999 EPO
WORD COUNT: 1468
    (c) PHILLIPS PUBLISHING INTERNATIONAL All Rts. Reserv.

16/6/12   (Item 12 from file: 267)
04541504
Top Shops
November 1,1998
WORD COUNT: 3265
    (c) SECURITIES DATA PUBLISHING All Rts. Reserv.

16/6/13   (Item 13 from file: 267)

04541470
A Marketing Feast For High-End Reps
November 1,1998
WORD COUNT: 835

 16/6/14   (Item 14 from file: 267)
00021704
 ELTEK LTD.
March 3,1997
WORD COUNT: 469

 16/6/15   (Item 15 from file: 267)
00009539
 European Monetary Union, A technical ascent
August 19   00,
WORD COUNT: 3797

 16/6/16   (Item 16 from file: 267)
00009399
 Asian Derivatives, Waiting for the big one
February 00, 1997
WORD COUNT: 3667

 16/6/17   (Item 17 from file: 267)
00002033
 INTERNET CUSTOMERS DEMAND INTELLIGENCE
September 27, 1996
WORD COUNT: 433

 16/6/18   (Item 1 from file: 624)
00947596
Merrill Lynch bearish on gold, silver
June 8, 1998
WORD COUNT: 246

 16/6/19   (Item 2 from file: 624)
0562311

India Issues Diesel/SKO Term Tender
March 24, 1994
WORD COUNT: 158

 16/6/20   (Item 3 from file: 624)
0059752
SOUTHEAST ASIA MEET: MALAYSIA MAPS ENERGY PLAN; EXXON: GOV'TS MUST
ENSURE STABILITY
February 3, 1988
WORD COUNT: 930

 16/6/21   (Item 1 from file: 625)
0228899
Comment: Turn Excellent Service into Cross-Sales
 December 7, 1998

 16/6/22   (Item 2 from file: 625)
0224723
Language Changes Move Synthetic GIC Rule Forward
 September 21, 1998

 16/6/23   (Item 3 from file: 625)
0209005
* Insurance: People's of Conn. to Broaden Product Line, Sales Effort
 November 25, 1997

 16/6/24   (Item 4 from file: 625)
0206982
GAO Reviews Derivatives' Sales Practices
 October 20, 1997

 16/6/25   (Item 5 from file: 625)
0157021
* Exotic Financial Instruments Seen as Minefield for Banks
 April 12, 1995

 16/6/26   (Item 6 from file: 625)
0072706
SEC vows to speed the swan song of negotiated bond offerings
 November 1, 1993

16/6/27   (Item 7 from file: 625)
0072519
Investment vehicle innovation could bolster derivatives market
August 2, 1993

16/6/28   (Item 1 from file: 95)
01705910 20021200633
Distributed manufacturing - a solution for industrial competition in a
turbulent market environment
(Verteilte Fertigung - eine Loesung fuer den industriellen Wettbewerb in
einer turbulenten Marktumwelt)
2000

16/3,K/16 (Item 16 from file: 267)
DIALOG(R)File 267:Finance & Banking Newsletters
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00009399
 Asian Derivatives, Waiting for the big one
Euromoney Magazine
February 00, 1997 PAGE: 82, 084 DOCUMENT TYPE: NEWSLETTER
PUBLISHER: EUROMONEY ELECTRONIC PUBLICATIONS
LANGUAGE: ENGLISH   WORD COUNT: 3667   RECORD TYPE: FULLTEXT
     (c) EUROMONEY ELECTRONIC PUBLICATIONS All Rts. Reserv.
TEXT: ...helps to develop the use and reach of derivatives, and increases the
liquidity of the products," says Jonathan Chung, managing
director for global equity derivatives in UBS's Hong Kong office...

...liquidity only in that they're quoting prices at one another, especially in local-currency
products where end-user demand is small. And so, as soon as there
is a crisis...dollars. Although most trades are plain-vanilla
swaps, currency plays and equity-index tracking, more complex
derivatives are increasingly being used. These can be simple
knock-in floors and caps, positions based on differentials
between US and specific Asian interest rates, or more complex
products that enable firms to use swaps to take synthetic
positions that combine an equity and...money on the deal."

Yet there appears to be a growing demand for offshore market
products, and banks are becoming increasingly proactive - some
even quote prices on the Vietnamese dong, though...

...The line they take is that it serves as a good way to develop the products before
they're brought onshore - after all, these markets are simply a temporary
transition until...

< removed unnecessary information>

...generally upbeat about the path Isda is
following and appreciate that the situation won't change
overnight. But some are concerned at how some countries still
seem reluctant to allow foreign...

 16/3,K/18 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2010 McGraw-Hill Co. Inc. All rts. reserv.

00947596
Merrill Lynch bearish on gold, silver
Metals Week, Vol. 69, No. 23, Pg 16

June 8, 1998
JOURNAL CODE: MW
SECTION HEADING: Elsewhere in precious metals... ISSN: 0026-0975
WORD COUNT: 246
TEXT:``Our view toward gold and silver has not really changed
significantly from a long-standing bearish bias, and selling spike
rallies remains the favored strategy,'' said Merrill Lynch in its the
latest Commodity Market Trends. The report noted that there are
several factors depressing gold prices--including the low
US inflation rate, sales by Australian and South African producers and the
threat of sales by European central banks. ``It was more bad news for the
gold market following reports that the Swiss Upper House had approved
draft legislation to cut the Swiss franc's link to gold,'' the report
said. ``While this was inevitable and long expected by gold dealers,
it was at best a psychological negative and the timing of the announcement
came during a period of weakness in gold.'' The Merrill Lynch report
called gold a ``non-earning, poor performing asset'' and added: ``The
ongoing weakness in crude oil prices and commodities in general
provides little incentive to buy gold.'' The report said that
``disinvestment selling of precious metals'' in Asia as well as
potential sales from Russia due to that country's economic crisis could
dampen any rally that might develop in the gold and silver markets.
``While the impact of India's nuclear tests on gold and silver is not
totally clear at this point, the best it could be is neutral,'' the report
said, adding: ``In the case of silver, Indian purchases have already
fallen dramatically on a price sensitive basis.''
TABLE:

16/3,K/27   (Item 7 from file: 625)
DIALOG(R)File 625:American Banker Publications
(c) 2008 American Banker. All rts. reserv.

0072519
Investment vehicle innovation could bolster derivatives market
Public Finance Watch - August 2, 1993; Pg. 3; Vol. 7, No. 30
DOCUMENT TYPE: Newsletter   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 944
BYLINE: Lynn Stevens Hume
TEXT: ...have already been issued could
be pooled and put into a trust, derivatives or other products could be
created from the pooled bonds, and the various cash flows from the new
products could be passed through to investors who would
purchase certificates in the trust.
       The certificates would be backed by the bonds. The trust would...

... Tax laws would have to be changed to permit the creation of
such structures and to allow tax-exempt interest to be...

...TEMICs were proposed in part to help increase the market for
municipal derivatives and other complex tax-exempt products,
according to Miller and other industry officials.

Investors have been willing to pay more for derivatives and other
products that can be tailored to fit their needs. But too often issuers are
either reluctant or unable to employ these complex new structures
because they are committed to issuing only plain vanilla bonds, or they are...

...to do secondary market derivatives very easily,
said Miller. The tax questions surrounding them are complex.

...can be established under the tax laws so tax-exempt bonds can be restructured into
products that are more attractive and less costly to investors, the
demand for tax-exempt bonds...

IV.   Additional Resources Searched

Searches were done in two template files not available through DIALOG, the Internet and Personal Computing Abstracts and the Financial Times, but there were no results.